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President for a new division of a \$450 million manufacturer of outdoor furniture sold primarily through the mass merchant and home center channels. Our candidate was recruited from a major consumer products manufacturer and had extensive sales experience to these channels.

Group Vice President Operations for a leading office furniture manufacturer with sales over \$1 billion. Our candidate was a lean manufacturing expert and was recruited from a tier-1 automotive supplier. We have also placed three [General/Plant Managers](#) with this client.

International Director of Production and Quality Control for a \$100 million case goods manufacturer and importer. This candidate assumed responsibility for sourcing product from fifteen factories throughout Asia and managed an international staff of 25 quality professionals. We also placed a [Vice President of Sales](#) with this client who has since been promoted to Divisional President.

President and Vice President of Sales of an \$85 million contract seating manufacturer. Both of these individuals were hired from direct competitors within the industry.

Executive Vice President Manufacturing for a \$100+ million upholstered furniture manufacturer. Our candidate came from a world-class manufacturer and successfully converted the client's operations to lean/synchronous manufacturing. This candidate has since been promoted to President of the organization.

Senior Furniture Designer for a \$250+ million ready-to-assemble furniture manufacturer. Our candidate had over 20 years of experience with several of the leading companies in the furniture industry.

U.S. General Manager of Sales and Marketing for a newly created international wood flooring manufacturer. This Southeast Asian client with extensive experience in the furniture industry was seeking a senior executive with expertise in the home center, DIY, and distributor channels.

Vice President Sales and Marketing for a \$40 million upholstered furniture manufacturer. Our candidate had over ten years of senior level sales and marketing management experience and was well connected within the "Top 100" furniture retailers.

President of a \$10 million contract lighting manufacturer whose products were sold primarily to systems furniture manufacturers and dealers. Our candidate had broad general management experience and returned this struggling company to profitability within a year. We have also placed two [Regional Sales Managers](#) with this client.